

IN THE CLAIMS

1 Claims 1-37: CANCELLED

1 38. (Previously Presented) A computer-implemented method for a service
2 provider to enable cost-sharing of a host subscription fee for a client's
3 collaboration community, wherein the cost-sharing is for using a hosted
4 enterprise solution, the method comprising:
5 identifying at least a portion of the collaboration community;
6 identifying each partner in the collaboration community that is to
7 become a subscriber of the hosted enterprise solution as part of being in the
8 collaboration community;
9 determining a value based on a predetermined function, wherein the
10 value indicates a modification to the host subscription fee for the client using
11 the hosted enterprise solution;
12 using the value to determine a subscription fee for each subscriber;
13 calculating a balance of the client's host subscription fee for the client's
14 collaboration community based at least in part on the value; and
15 communicating the balance of the host subscription fee to the client for
16 payment over a network.

1 39. (Previously Presented) The method of claim 38, further comprising
2 the step of determining whether the client has interest in modifying the host
3 subscription fee by cost-sharing the host subscription fee.

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1 40. (Previously Presented) The method of claim 38, further comprising
2 the step of enabling the client to decide whether one or more of the partners in
3 the collaboration community are capable of electing to become subscribers.

1 41. (Previously Presented) The method of claim 40, wherein the step of
2 enabling the client to decide whether one or more of the partners in the
3 collaboration community includes enabling the client to decide based on a
4 standard and open policy provided by the service provider.

1 42. (Previously Presented) The method of claim 38, wherein each
2 subscriber is of one of two or more types of subscribers. .

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1 44. (Previously Presented) The method of claim 38, further comprising
2 the step of enabling the client to select one or more partners from the
3 collaboration community that are allowed to become subscribers.

1 45. (Previously Presented) The method of claim 44, wherein the step of
2 enabling the client to decide whether one or more partners in the collaboration
3 community includes enabling the client to decide based on a standard and
4 open policy provided by the service provider to the client.

1 46. (Previously Presented) The method of claim 38, wherein the step of
2 identifying each partner in the collaboration community includes

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3 accommodating changes to how many partners comprise the collaboration
4 community,

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1 48. (Previously Presented) The method of claim 38, wherein for one or
2 more subscribers, the subscription fee and the value are different amounts.

1 49. (Previously Presented) The method of claim 38, further comprising
2 the step of accounting for any partner in the collaboration community who
3 changes its status in regards to being or not being one of the subscribers.

1 50. (Previously Presented) The method of claim 38, wherein the host
2 subscription fee is at least partially contributed to by a non-subscriber who
3 uses the hosted enterprise solutions.

1 51. (Previously Presented) The method of claim 38, wherein the hosted
2 enterprise solution facilitates collaboration privileges to non-subscribers,
3 subscribers and clients.

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1 56. (Previously Presented) The method of claim 38, further comprising
2 the step of enabling the client to restrict rights of usage of the hosted enterprise
3 solution for one or more partners who are subscribers.

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1 57. (Previously Presented) The method of claim 38, further comprising
2 the step of enabling the client to restrict rights of usage of the hosted enterprise
3 solution for one or more partners who are non-subscribers.

1 58. (Previously Presented) The method of claim 38, further comprising
2 the step of providing the hosted enterprise solution to at least a portion of the
3 collaboration community over the network.

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1 59. (Previously Presented) A system for a host provider to enable cost-
2 sharing of a host subscription fee for a hosted enterprise solution, wherein the
3 hosted enterprise solution is for a collaboration community of a client, wherein
4 the system comprises:

5 one or more modules configured to:

6 use information provided by the client to generate a list of
7 partners that define, at least in part, the collaboration community
8 of the client;

9 identify each partner in the collaboration community that is
10 to become a subscriber of the hosted enterprise solution as part of
11 being in the collaboration community;

12 calculate a value based on a pre-determined function,
13 wherein the value indicates a modification to the host subscription
14 fee for the client using the hosted enterprise solution;

15 use the value to determine a subscription fee for each
16 subscriber; and

17 update relevant information that affects the host
18 subscription fee based at least in part on the value of the
19 subscription fee for one or more subscribers;

20 provide the relevant information that affects the host
21 subscription fee online for use by the client; and

22 allow the client to manage the host subscription fee over the
23 network.

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1 60. (Previously Presented) The system of claim 59, wherein the system
2 for cost-sharing is offered to the client as an option.

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1 62. (Previously Presented) The system of claim 59, wherein the one or
2 more modules are configured to provide the client with flexibility to decide
3 which partners within the collaboration community can elect to become
4 subscribers.

1 63. (Previously Presented) The system of claim 62, wherein the one or
2 more modules are configured to communicate a standard and open policy for
3 facilitating the client in deciding which partners can elect to become
4 subscribers.

1 64. (Previously Presented) The system of claim 59, wherein the system is
2 configured to provide the client with an ability to decide which partners that
3 comprise the collaboration community are not invited to become subscribers.

1 65. (Previously Presented) The system of claim 64, wherein the ability to
2 decide which partners that comprise the collaboration community are not
3 invited to become subscribers is based on a standard and open policy of the
4 host provider.

1 66. (Previously Presented) The system of claim 59, wherein the one or
2 more modules are configured to track partners that decline subscriptions.

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1 67. (Previously Presented) The system of claim 59, wherein the system is
2 configured to allow the client to manage activities of partners in relation to
3 becoming subscribers and participating in the collaboration community.

1 68. (Previously Presented) The system of claim 59, wherein the system is
2 configured to receive a given subscriber's credit card information.

1 69. (Previously Presented) The system of claim 59, wherein a partner
2 subscription corresponding to the subscription fee can be of more than one
3 type.

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1 71. (Previously Presented) The system of claim 59, wherein the system is
2 configured to allow the client to create an invitee list related to the
3 collaboration community.

1 72. (Previously Presented) The system of claim 59, wherein the system is
2 configured to generate invitations to all invitees.

1 73. (Previously Presented) The system of claim 59, wherein the system is
2 configured to urge invitees to come to a partner subscription decision.

1 74. (Previously Presented) The system of claim 59, wherein the system is
2 configured to track the host subscription fee as it is modified by the
3 subscription fee of a given subscriber.

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1 75. (Previously Presented) The system of claim 59, wherein the system is
2 configured to track the host subscription fee that is at least partially
3 contributed by a non-subscriber for using the hosted enterprise solution.

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1 78. (Previously Presented) The system of claim 59, wherein a
2 subscription fee of the partner and the value are different amounts.

1 79. (Previously Presented) The system of claim 59, wherein the system is
2 configured to track the host subscription fee that is at least partially
3 contributed by the client for using the hosted enterprise solution.

1 80. (Previously Presented) The system of claim 59, wherein the hosted
2 enterprise solution facilitates collaboration privileges for subscribers, non-
3 subscribers and clients.

1 81. (Previously Presented) The system of claim 80, wherein privileges to
2 different users under different subscription plans are different.

1 82. (Previously Presented) The system of claim 59, wherein the hosted
2 enterprise solution is a data-exchange enterprise collaboration software
3 solution.

1 83. (Previously Presented) The system of claim 59, wherein the hosted
2 enterprise solution is a document workflow enterprise collaboration software
3 solution.

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1 84. (Previously Presented) The system of claim 80, wherein collaboration
2 privileges for subscribers can be different than that of non-subscribers.

1 85. (Previously Presented) The system of claim 59, wherein the system is
2 configured so that the client can modify a collaboration community
3 membership that the client defined.

1 86. (Previously Presented) The system of claim 59, wherein the system is
2 configured so that the client can restrict rights of usage of the hosted
3 enterprise solution of one or more subscriber in its collaboration community.

1 87. (Previously Presented) The system of claim 59, wherein the system is
2 configured so that the client can restrict rights of usage of the hosted
3 enterprise solution of a non-subscriber in its collaboration community.

1 88. (Previously Presented) The system of claim 59, wherein the system is
2 configured so that at least one or more partners are capable of independently
3 altering a corresponding subscription status.

1 89. (Previously Presented) The system of claim 59, wherein the hosted
2 enterprise solution is accessed by the client and the partners via the network.

1 90. (Previously Presented) A computer-implemented method of
2 implementing a reward program by a service provider for the benefit of any one
3 of one or more clients that have purchased a host subscription for a
4 collaboration community of that client, the method comprising:

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5 identifying a plurality of partners of each client, wherein the plurality of
6 partners comprise the collaboration community of that client;
7 setting, based on a pre-determined formula, an external revenue goal for
8 each client by a value generated by a partner subscription of one or more
9 partners in the client's collaboration community;
10 offering the external revenue goal to the one or more clients; and
11 enabling each of the one or more clients to earn a value that can be
12 incorporated into a host subscription of that client.91. (Previously Presented)
13 The method of claim 90, wherein the reward program is offered to the client as
14 an option.

1 92. (Previously Presented) A computer-implemented method for a client
2 to manage a subscription fee for a host enterprise solution, the method
3 comprising:
4 defining a collaboration community of partners, wherein individual
5 partners in the collaboration community are to use at least a part of the service
6 as part of being in the collaboration community, the service being provided at a
7 cost;
8 identifying, from at least the collaboration community, a plurality of
9 invitees for sharing a cost of the service;
10 requesting each of one or more of the plurality of invitees to decide to be
11 in the collaboration community as a paying partner for the service, so that for
12 at least one of the one or more paying partners, an obligation of the client for at
13 least some of the cost is reduced.

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1 93. (Previously Presented) The method of claim 92, wherein the step of
2 defining a collaboration community includes providing a list of the plurality of
3 partners to the host.

1 94. (Previously Presented) The method of claim 92, further comprising
2 the step of making a determination as to whether at least some of the partners
3 in the collaboration community should be requested to become paying
4 partners.

5 95. (Previously Presented) A system for enabling a client to manage a
6 subscription fee for a host enterprise solution, the system comprising:

7 one or more modules configured to:

8 define a collaboration community of partners, wherein individual
9 partners in the collaboration community are to use at least a part of the
10 service as part of being in the collaboration community, the service being
11 provided at a cost;

12 identify, from at least the collaboration community, a plurality of
13 invitees for sharing a cost of the service; and

14 request each of one or more of the plurality of invitees to decide to
15 be in the collaboration community as a paying partner for the service, so
16 that for at least one of the one or more paying partners, an obligation of
17 the client for at least some of the cost is reduced.

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1 96. (Previously Presented) The system of claim 95, wherein the one or
2 more modules are configured to define a collaboration community by providing
3 a list of the plurality of partners to the host.

1 97. (Previously Presented) The system of claim 95, wherein the one or
2 more modules are configured to make a determination as to whether at least
3 some of the partners in the collaboration community should be requested to
4 become paying partners.

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